



TECHNOTON

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<http://www.jv-technoton.com>

PARTNER PROGRAM From 1 January 2010

Partner - company engaged in selling, installing and supporting of fuel flow meters, fuel level sensors, on-line and off-line tracking devices, hereinafter - products of JV Technoton.

Legal entities and entrepreneurs can get Partner status.

1. Responsibilities of JV Technoton:

- 1.1. Provide discounts in accordance with the approved discount system.
- 1.2. Train Partner's specialist installation methods and maintenance of products with the issuance of a certificate (fee).
- 1.3. Provide in electronic layouts of promotional materials (free).
- 1.4. Provide technical support and advice (free).

2. Responsibilities of a Partner:

- 2.1. Employ a specialist trained in the installation and maintenance products.
- 2.2. Carry out skilled installation and maintenance of products in accordance with installation manuals, technical data, user manuals.
- 2.3. Include JV Technoton products in the price list, promotional materials, place on the web site.

3. Other conditions:

- 3.1. The end customer can not become a Partner.
- 3.2. If changing the status to Dealer, Partner receives a discount based on the purchase sum during the previous quarter, in the status of Partner.
- 3.3. Partner may become Service Center and perform warranty (at the expense of JV Technoton) and post-warranty repairs. In this case Partner must pass special training and sign a separate contract for service with JV Technoton.

4. Discount System:

4.1. Discounts:

The purchase sum for the quarter (single or accumulated), EUR	Discount for the current and next quarter
Up to 4 000	10 %
4000 - 12 000	15 %
12000 - 36 000	20%
Over 36 000	25 %

- 4.2. The purchase sum accumulates within the quarter.
- 4.3. The purchase sum is not carried to the following quarter.



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4.4. Discounts cannot be backdated. If Partner gets a discount, the prices on the equipment bought before getting the discount can not be changed.

4.5. A discount remains in force since the moment of its receiving and till the end of the following quarter.

4.6. List of Partners with an indication of the discount rate is quarterly approved.

4.7. VAT volume is not included in the purchase sum.

Examples:

- Example 1: Partner made a purchase of 5000 EUR during the 1st quarter and received a discount of 15% till the end of the 2nd quarter. In the second quarter Partner did not buy anything, respectively he gets a discount of 10% for the 3rd quarter
- Example 2: On February 26th Partner purchased in the amount of 13 000 EUR and received a 15% discount, this discount is valid until the end of the 2nd quarter. On March 8th Partner purchased products in amount of 10 000 EUR, discount is still 20%. If on March 20 Partner orders products in the amount of 20 000 EUR, discount will be 25%. This discount is valid until the end of the 3rd quarter.
- Example 3: Partner sends an application to the amount of 48 000 EUR. He immediately receives 25% discount.